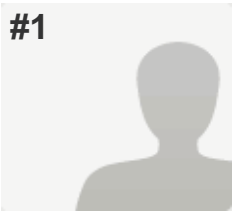


#1



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:01:16 PM
Last Modified: Thursday, October 15, 2015 1:03:57 PM
Time Spent: 00:02:40
First Name: Paul
Last Name: Garner
Email: pgarner@slcapmarkets.com

Custom Data: None
IP Address: 73.49.120.176

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Business Development

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

Lots of debt brokers

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

No

Q6: Which speaker were you most interested in hearing?

Miami World Center speaker

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

No

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Very Good
Food & Beverage	Very Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good
Comments: Strong	

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good,
 Comments: Too long

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 2 - Fair

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 2 - Fair

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
 Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 3 - Good

4th Annual Florida Multifamily Summit - Attendee Survey

Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

2 - Fair

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

2 - Fair

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

2 - Fair

Q20: 3:15 PM – Afternoon Keynote
Keynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

2 - Fair

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

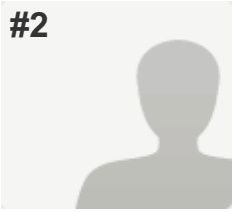
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Excellent
Venue	Excellent

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

pgarner@slcapmarkets.com

#2



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:00:30 PM
Last Modified: Thursday, October 15, 2015 1:04:06 PM
Time Spent: 00:03:35
First Name: Adam D.
Last Name: Mait
Email: amait@adlergroup.com

Custom Data: None
IP Address: 199.175.45.100

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Educational

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

Hearing the speakers discuss their experiences.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

None.

Q6: Which speaker were you most interested in hearing?

None in particular. I appreciated the variety that was offered.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Better wifi. Ideally an event space that has cell reception.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Fair
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

5 - Excellent

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

4 - Very Good

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

5 - Excellent

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

5 - Excellent

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

I would like to hear more on deal structuring. Perhaps a legal aspect.

Q22: How many real estate conferences do you attend per year?

2

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.
Adam D. Mait 305-392-4018 amait@adlergroup.com

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

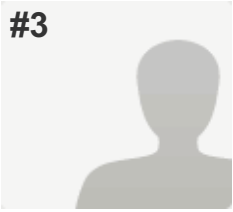
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Good
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

amait@adlergroup.com

#3



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:00:49 PM
Last Modified: Thursday, October 15, 2015 1:04:31 PM
Time Spent: 00:03:42
First Name: Yoav
Last Name: Yuhjtman
Email: Yoav.Yuhjtman@Berkadia.com

Custom Data: None
IP Address: 50.138.114.168

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

Networking Time

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Food could have been better

Q6: Which speaker were you most interested in hearing?

Daniel Kodsi

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

More Central Location

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Good
Food & Beverage	Fair
Audio / Visual	Very Good
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 4 - Very Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 6 - Did not attend this session

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons	5 - Excellent
Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development	6 - Did not attend this session
Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group	4 - Very Good
Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company	6 - Did not attend this session
Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services	6 - Did not attend this session
Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook	4 - Very Good
Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority	3 - Good

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

no

Q22: How many real estate conferences do you attend per year? 4

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

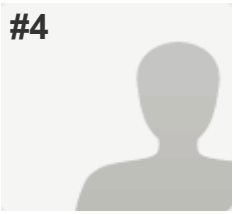
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Fair
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

yoav@berkadia.com

#4



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:00:46 PM
Last Modified: Thursday, October 15, 2015 1:04:51 PM
Time Spent: 00:04:04
First Name: Mark
Last Name: Wohl
Email: mwohl@auction.com

Custom Data: None
IP Address: 108.171.130.160

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking & intel

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 5 - Neutral

Q4: What was the most valuable aspect of this conference?

New product info

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

limited parking, okay food, poor acoustics in main room

Q6: Which speaker were you most interested in hearing?

Daniel Kodsi - who was limited in his presentation b/c of late start

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

list of attendees before or after to reconnect with peers

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Good
Coral Gables Country Club	Fair
Food & Beverage	Fair
Audio / Visual	Fair
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
Respondent skipped this question

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
Respondent skipped this question

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: - Matt White, President & CEO, Meter Technology Werks
 Speakers: - Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

Respondent skipped this question

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

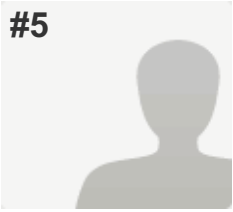
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Fair
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

mwohl@auction.com

#5



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:03:44 PM
Last Modified: Thursday, October 15, 2015 1:06:11 PM
Time Spent: 00:02:27
First Name: James
Last Name: Scarpace
Email: glewis@coastalconstruction.com

Custom Data: None
IP Address: 74.120.47.34

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking and industry knowledge

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 4

Q4: What was the most valuable aspect of this conference?

The speakers were extremely informative and knowledgeable

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

No

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Nothing experience was great!

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Good
Attendee Quantity	Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Very Good
Food & Beverage	Very Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
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 5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons	4 - Very Good
Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development	5 - Excellent
Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group	5 - Excellent
Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company	4 - Very Good
Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services	5 - Excellent
Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook	4 - Very Good
Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority	5 - Excellent

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?	<i>Respondent skipped this question</i>
Q22: How many real estate conferences do you attend per year?	5+
Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?	No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

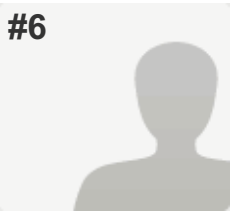
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Excellent
Lunch Quality	Very Good
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

James.scarpace@aecom.com

#6



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:01:07 PM
Last Modified: Thursday, October 15, 2015 1:06:22 PM
Time Spent: 00:05:15
First Name: Stephanie
Last Name: Gray
Email: stephanie.gray@e3buildingsciences.com

Custom Data: None
IP Address: 173.14.84.225

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Our company is a provider for third-party Green Verification. We wanted to see what interest the multi-family sector has in green building certifications.

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

Hearing the future expected trends for builders.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

It was very difficult to network because people spread out in to many areas. After the last session, most people left. Networking time at lunch would be better.

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? *Respondent skipped this question*

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Fair
Coral Gables Country Club	Good
Food & Beverage	Very Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

5 - Excellent

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

3 - Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: - Matt White, President & CEO, Meter Technology Werks
 Speakers: - Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

5 - Excellent

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

3 - Good

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

5 - Excellent

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

1 - Poor

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

1 - This is my only event

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.

Stephanie.gray@e3buildingsciences.com

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

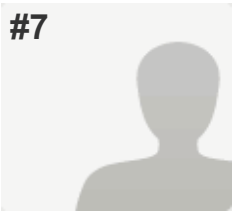
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Very Good
Lunch Quality	Good
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

stephanie.gray@e3buildingsciences.com

#7



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:01:25 PM
Last Modified: Thursday, October 15, 2015 1:10:22 PM
Time Spent: 00:08:57
First Name: Rance
Last Name: King
Email: rk@rkprop.com

Custom Data: None
IP Address: 70.193.214.197

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Updates on the market and ideas regarding property management

Q2: How well did this conference meet your expectations?

Neither (please explain)
First half was ok...afternoon was a waste....some panelist good some clueless

Q3: How likely are you to recommend this conference to a colleague to attend next year?

0 - Very Unlikely

Q4: What was the most valuable aspect of this conference?

B breakout sections

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Need better panelist.....

Q6: Which speaker were you most interested in hearing?

Don't remember

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Get better people. Fill the day with better stuff

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Fair
Attendee Quality	Fair
Attendee Quantity	Poor
Speaker Quality	Good
Networking Opportunities	Good
Coral Gables Country Club	Poor
Food & Beverage	Poor
Audio / Visual	Poor
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
Respondent skipped this question

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: - Matt White, President & CEO, Meter Technology Werks
 Speakers: - Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 2 - Fair

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

3 - Good

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

2 - Fair

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

2 - Fair

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

2 - Fair

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

2 - Fair

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

2

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.

Rance King Rk@rkprop.com

Q24: Any final comments, suggestions, or compliments?

Hearing about a mega development is interesting but most attendees can't identify....need subject matter for a more rounded audience

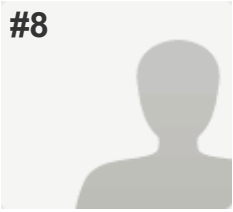
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Rk@rkprop.com

#8



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:05:29 PM
Last Modified: Thursday, October 15, 2015 1:11:04 PM
Time Spent: 00:05:34
First Name: Hugo
Last Name: Pacanins
Email: hpacanins@ramrealestate.com

Custom Data: None
IP Address: 63.139.0.130

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Not Well at All

Q3: How likely are you to recommend this conference to a colleague to attend next year? 2

Q4: What was the most valuable aspect of this conference?

Networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

No wifi. Poor Parking, terrible program... should I go on?

Q6: Which speaker were you most interested in hearing?

Sustainability Panel

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? *Respondent skipped this question*

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Poor
Attendee Quality	Fair
Attendee Quantity	Good
Speaker Quality	Good
Networking Opportunities	Very Good
Coral Gables Country Club	Poor
Food & Beverage	Poor
Audio / Visual	Fair
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 6 - Did not attend this session

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 3 - Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

2 - Fair,

Comments: let's all suck up to Swire!

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

1 - Poor

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

5 - Excellent

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

6 - Did not attend this session

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

TONS!

Q22: How many real estate conferences do you attend per year?

3

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Felt like a marketing pitch!

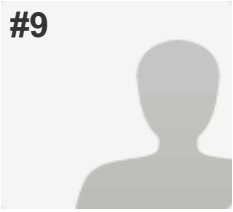
Q25: Overall, how do you rate the event?

Concept	Good
Speaker Selection	Poor
Execution	Poor
Lunch Quality	Fair
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

hpacanins@ramrealestate.com

#9



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:00:52 PM
Last Modified: Thursday, October 15, 2015 1:11:09 PM
Time Spent: 00:10:16
First Name: Colin
Last Name: Carby
Email: colin.carby@encorefunds.com

Custom Data: None
IP Address: 50.143.5.14

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

market trends insight

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 2

Q4: What was the most valuable aspect of this conference?

Networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

I was hoping for less project advertising and more market trends, analysis, new financing strategies.

Q6: Which speaker were you most interested in hearing?

MWC

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

I was hoping for less project advertising and more market trends, analysis, new financing strategies.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Fair
Attendee Quality	Good
Attendee Quantity	Good
Speaker Quality	Fair
Networking Opportunities	Good
Coral Gables Country Club	Poor
Food & Beverage	Poor
Audio / Visual	Good
GreenPearl Staff	Fair

Comments:

Valet staff seemed less than professional and slightly rude.

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 2 - Fair,
 Comments: Seemed more self promoting.

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 2 - Fair

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
 Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 2 - Fair

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>2 - Fair</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>6 - Did not attend this session</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

I was hoping for less project advertising and more market trends, analysis, new financing strategies.

Q22: How many real estate conferences do you attend per year? 3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event? No, thanks.

Q24: Any final comments, suggestions, or compliments?

Have the hotel prepare valet staff to be courteous, and I hope to see more content vs. conversation.

Q25: Overall, how do you rate the event?

Concept	Fair
Speaker Selection	Fair
Execution	Good
Lunch Quality	Poor
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

colin.carby@encorefunds.com

#10



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:10:48 PM
Last Modified: Thursday, October 15, 2015 1:14:30 PM
Time Spent: 00:03:42
First Name: Aaron
Last Name: Cirulnick
Email: acirulnick@bbxcapital.com

Custom Data: None
IP Address: 173.9.157.141

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 5 - Neutral

Q4: What was the most valuable aspect of this conference?

Networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Presenters did not add much value. The presenters I sat through just walked the audience through their slide deck. It would be more compelling if a number of competing firms were interviewed about their strategies and what differentiates them from the competition.

Q6: Which speaker were you most interested in hearing?

N/A

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

It would be more compelling if a number of competing firms were interviewed about their strategies and what differentiates them from the competition.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Fair
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Fair
Networking Opportunities	Good
Coral Gables Country Club	Very Good
Food & Beverage	Very Good
Audio / Visual	Excellent
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 Respondent skipped this question

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
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 Respondent skipped this question

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

5+

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

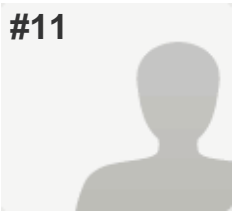
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

na@yahoo.com

#11



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:12:08 PM
Last Modified: Thursday, October 15, 2015 1:16:15 PM
Time Spent: 00:04:07
First Name: Cory
Last Name: Ring
Email: cring@formancap.com

Custom Data: None
IP Address: 173.12.124.205

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Company was speaking.

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 5 - Neutral

Q4: What was the most valuable aspect of this conference?

Attendance

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

speakers and panels

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? *Respondent skipped this question*

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Fair
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Good
Networking Opportunities	Very Good
Coral Gables Country Club	Good
Food & Beverage	Fair
Audio / Visual	Good
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

2 - Fair

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

2 - Fair

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
 Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

3 - Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator:- Matt White, President & CEO, Meter Technology Werks
 Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

2 - Fair

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

2 - Fair

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

2 - Fair

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

2 - Fair

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

4

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

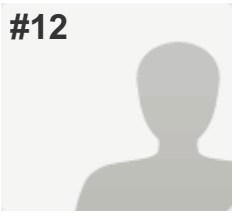
Q25: Overall, how do you rate the event?

Concept	Good
Speaker Selection	Fair
Execution	Good
Lunch Quality	Fair
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

cring@formancap.com

#12



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:13:05 PM
Last Modified: Thursday, October 15, 2015 1:16:43 PM
Time Spent: 00:03:38
First Name: Jason
Last Name: Graham
Email: jgraham@courtellis.com

Custom Data: None
IP Address: 12.199.109.110

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Network with peers

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

Participation of industry leaders

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

None

Q6: Which speaker were you most interested in hearing?

None

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

No

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Excellent
Speaker Quality	Good
Networking Opportunities	Excellent
Coral Gables Country Club	Very Good
Food & Beverage	Very Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 4 - Very Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

3 - Good

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

6 - Did not attend this session

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

3 - Good

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

5 - Excellent

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

No

Q22: How many real estate conferences do you attend per year?

4

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.
Jason Graham, Courtelis Company, 305.261.4330,
jgraham@courtelis.com

Q24: Any final comments, suggestions, or compliments?

None

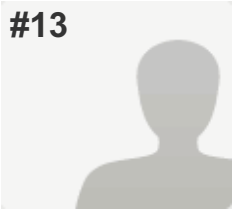
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Very Good
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jgraham@courtelis.com

#13



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:01:47 PM
Last Modified: Thursday, October 15, 2015 1:18:04 PM
Time Spent: 00:16:17
First Name: Jon
Last Name: Gitman
Email: jon@bridgeinvest.com

Custom Data: None
IP Address: 67.63.39.246

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

There was a broad range of attendees.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The location was not a good venue.

Q6: Which speaker were you most interested in hearing?

None in particular.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

It was difficult to hear people speaking, so better setup. Also, more networking breaks would be better.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Very Good
Coral Gables Country Club	Fair
Food & Beverage	Very Good
Audio / Visual	Fair
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 2 - Fair

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 4 - Very Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

4 - Very Good

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

6 - Did not attend this session

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

3 - Good

Q20: 3:15 PM – Afternoon KeynoteKeynote
Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

4 - Very Good

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?
no, it was good coverage.

Q22: How many real estate conferences do you attend per year?

5+

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.

Jon Gitman Vice President BridgeInvest LLC
jon@bridgeinvest.com 305-749-9887

Q24: Any final comments, suggestions, or compliments?

Great conference.

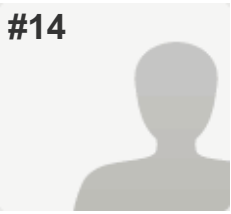
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Very Good
Lunch Quality	Very Good
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jon@bridgeinvest.com

#14



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:22:25 PM
Last Modified: Thursday, October 15, 2015 1:30:22 PM
Time Spent: 00:07:57
First Name: Aris
Last Name: Papadopoulos
Email: arispapa@yahoo.com

Custom Data: None
IP Address: 75.46.166.85

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Learning

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 8

Q4: What was the most valuable aspect of this conference?

Understanding the financing drivers and mass transit strategies

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Not enough emphasis on long term owner economics

Q6: Which speaker were you most interested in hearing?

Andrew Frey

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

More time for floor questions.
Main presentation hall had too many people in back who were holding their own private discussions.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Good
Food & Beverage	Fair
Audio / Visual	Good
GreenPearl Staff	Good

Comments:

Lunch was sub par for such an event. Sandwiches were of poor quality.

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

3 - Good

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

3 - Good

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>3 - Good</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>5 - Excellent</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>3 - Good, Comments: Speakers brushed over the issues of sea level rise and climate change</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>5 - Excellent</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Resilience to natural disaster hazards/climate change impacts

Q22: How many real estate conferences do you attend per year? 3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.

Aris Papadopoulos Resilience Action Fund

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

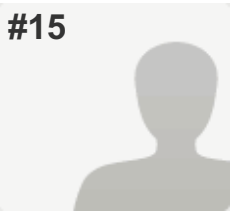
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Fair
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

arispapa@yahoo.com

#15



INCOMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:31:38 PM
Last Modified: Thursday, October 15, 2015 1:34:23 PM
Time Spent: 00:02:45
First Name: Bob
Last Name: Harrington
Email: bharrington@northmarq.com

Custom Data: None
IP Address: 209.134.153.200

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 5 - Neutral

Q4: What was the most valuable aspect of this conference?

Networking opportunity

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Most of the morning panels provided less information and more storytelling. Answers were drawn out and not really to the point.

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

The event got very far behind schedule and while they tried, it was hard to keep track of where we were on the agenda.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference? *Respondent skipped this question*

Q9: 9:00 AM – Morning Keynote
 Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings *Respondent skipped this question*

Q10: 9:30 AM – Presentation
 The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company *Respondent skipped this question*

4th Annual Florida Multifamily Summit - Attendee Survey

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A
Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B
Boost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – C
Crystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World's Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – A
Beyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – B
Trading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – C
The Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q18: 1:15 PM – Presentation Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon Keynote Keynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

Respondent skipped this question

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future ReallInsight Event?

Respondent skipped this question

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

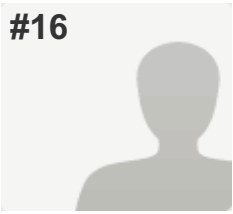
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Respondent skipped this question

#16



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:30:42 PM
Last Modified: Thursday, October 15, 2015 1:36:02 PM
Time Spent: 00:05:19
First Name: Tamara
Last Name: Chesney
Email: tc@cid-designgroup.com

Custom Data: None
IP Address: 173.162.9.145

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking and our company owner was a panel speaker

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

networking with industry peers

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

redundancy in panel discussions

Q6: Which speaker were you most interested in hearing?

initial keynote speaker

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

temperature was much too cold - very uncomfortable

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Very Good
Food & Beverage	Fair
Audio / Visual	Fair
GreenPearl Staff	Fair

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

5 - Excellent,

Comments:
 loved the backstory, history, and research behind each of their projects

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
 Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>5 - Excellent</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>6 - Did not attend this session</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

2

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

Q25: Overall, how do you rate the event?

Concept

Excellent

Speaker Selection

Excellent

Execution

Very Good

Lunch Quality

Fair

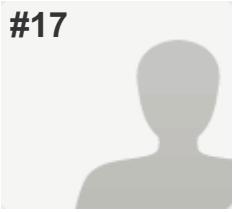
Venue

Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

tc@cid-designgroup.com

#17



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:34:55 PM
Last Modified: Thursday, October 15, 2015 1:40:19 PM
Time Spent: 00:05:24
First Name: Dickson
Last Name: Whitney
Email: DWhitney@Finfrock.com

Custom Data: None
IP Address: 75.112.12.187

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking and education

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference?

Networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Lack of cell reception, lack of more exhibitions, no real central open area for networking outside of sessions

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Larger venue

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Fair
Attendee Quality	Very Good
Attendee Quantity	Good
Speaker Quality	Fair
Networking Opportunities	Very Good
Coral Gables Country Club	Fair
Food & Beverage	Fair
Audio / Visual	Poor
GreenPearl Staff	Fair

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 Respondent skipped this question

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 Respondent skipped this question

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

4

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

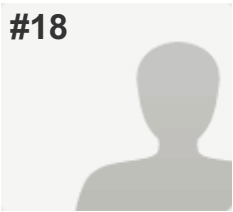
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Good
Execution	Fair
Lunch Quality	Fair
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

dwhitney@finfrock.com

#18



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:49:43 PM
Last Modified: Thursday, October 15, 2015 1:53:24 PM
Time Spent: 00:03:40
First Name: Russell
Last Name: Nova
Email: Russell@csg-ny.com

Custom Data: None
IP Address: 205.232.85.66

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Looking to make connections and establish relationships with Developers and Lenders

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 8

Q4: What was the most valuable aspect of this conference?

The speakers

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

no

Q6: Which speaker were you most interested in hearing?

All of them

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

no

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Good
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Excellent
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

3 - Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: - Matt White, President & CEO, Meter Technology Werks
 Speakers: - Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

3 - Good

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	3 - Good
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	3 - Good
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	3 - Good
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	3 - Good
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	3 - Good
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	3 - Good
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	3 - Good

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<i>Respondent skipped this question</i>
<p>Q22: How many real estate conferences do you attend per year?</p>	5+
<p>Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?</p>	Yes, please contact me.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

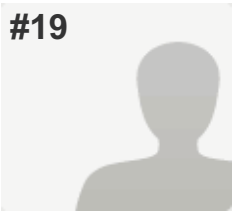
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Fair
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Russell@CSG-NY.com

#19



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:48:37 PM
Last Modified: Thursday, October 15, 2015 1:55:53 PM
Time Spent: 00:07:16
First Name: Cadesman
Last Name: Pope
Email: cpope@rbkennedy.com

Custom Data: III
IP Address: 71.43.243.146

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Learn what is happening in the Multi-Family world and meet contacts.

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

Debt and Equity session and networking.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

May want to have more table seating for everyone at lunch time.

Q6: Which speaker were you most interested in hearing?

Allen Morris Company

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? Respondent skipped this question

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Excellent
Food & Beverage	Excellent
Audio / Visual	Very Good
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 5 - Excellent

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	5 - Excellent
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	5 - Excellent
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	6 - Did not attend this session
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	5 - Excellent
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	6 - Did not attend this session
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	5 - Excellent
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	6 - Did not attend this session

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<i>Respondent skipped this question</i>
<p>Q22: How many real estate conferences do you attend per year?</p>	3
<p>Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?</p>	No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

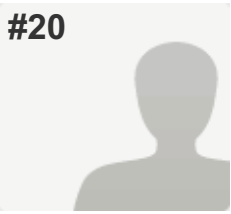
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Excellent
Venue	Excellent

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

cpepe@rbkennedy.com

#20



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:46:23 PM
Last Modified: Thursday, October 15, 2015 1:56:26 PM
Time Spent: 00:10:03
First Name: Andrew
Last Name: Quinlan
Email: aquinlan@tbmins.com

Custom Data: None
IP Address: 50.73.71.233

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

To meet with apartment owners, managers, developers and investors and offer risk services

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference?

The time given to mingle and meet others.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

No, all were good.

Q6: Which speaker were you most interested in hearing?

The CEO from Paramount

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Make sure it starts on time and provide a full breakfast.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Good
Speaker Quality	Very Good
Networking Opportunities	Excellent
Coral Gables Country Club	Fair
Food & Beverage	Poor
Audio / Visual	Good
GreenPearl Staff	Good

Comments:

The venue was a little tight for the amount of people. The food was sub par.

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 4 - Very Good

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>4 - Very Good</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>3 - Good</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>2 - Fair</p>
<p>Q20: 3:15 PM – Afternoon Keynote Keynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>4 - Very Good</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Insurance costs that can make or break a closing.

Q22: How many real estate conferences do you attend per year? 3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event? No, thanks.

Q24: Any final comments, suggestions, or compliments?

Overall it was good. A few minor things could be done better but you all did a good job.

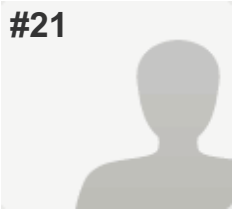
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Fair
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

aquinlan@tbmins.com

#21



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:55:35 PM
Last Modified: Thursday, October 15, 2015 1:58:51 PM
Time Spent: 00:03:16
First Name: Mitash
Last Name: Kripalani
Email: mitash@ccim.net

Custom Data: None
IP Address: 166.172.188.218

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Learn about market

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 3

Q4: What was the most valuable aspect of this conference?

Market info

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Breakfast and lunch could have been better

Q6: Which speaker were you most interested in hearing?

Daniel kodsi

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Bigger venue

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Very Good
Food & Beverage	Poor
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 3 - Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 3 - Good

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

3 - Good

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

3 - Good

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

3 - Good

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

3 - Good

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

3 - Good

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

3 - Good

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

3 - Good

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

5+

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.
Mitash@ccim.net

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

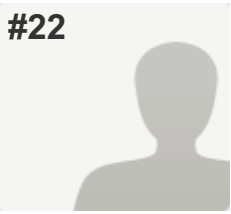
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Poor
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Mitash@ccim.net

#22



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 1:55:50 PM
Last Modified: Thursday, October 15, 2015 2:04:46 PM
Time Spent: 00:08:55
First Name: Adam
Last Name: Link
Email: alink@bbxcapital.com

Custom Data: None
IP Address: 172.56.26.252

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 5 - Neutral

Q4: What was the most valuable aspect of this conference?

Network

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Speakers were not strong

Q6: Which speaker were you most interested in hearing?

Kevin neal

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

More networking time

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Fair
Attendee Quality	Very Good
Attendee Quantity	Good
Speaker Quality	Fair
Networking Opportunities	Fair
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Good
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

6 - Did not attend this session

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

3 - Good

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
Moderator: Brett Forman, Founder & CEO, Forman Capital
Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

6 - Did not attend this session

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
Moderator: Matt White, President & CEO, Meter Technology Werks
Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

4 - Very Good

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

6 - Did not attend this session

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

6 - Did not attend this session

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

2 - Fair

Q20: 3:15 PM – Afternoon KeynoteKeynote
Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

3 - Good

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

No

Q22: How many real estate conferences do you attend per year?

2

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

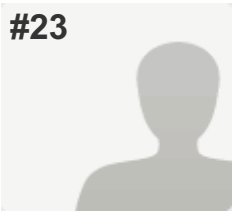
Q25: Overall, how do you rate the event?

Concept	Good
Speaker Selection	Good
Execution	Good
Lunch Quality	Good
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Alink@bbxcapital.com

#23



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:11:47 PM
Last Modified: Thursday, October 15, 2015 2:19:56 PM
Time Spent: 00:08:09
First Name: Nathan
Last Name: Vedrani
Email: nvedrani@cfhgroup.com

Custom Data: None
IP Address: 209.37.22.3

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

network with new and old business acquaintances - market info

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference?

networking / market intel

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

the venue was not nearly large enough and catering/ lunch should have been executed much better. it was quite disorganized and no real condiments, utensils, napkins, etc..seemed like the space was not suited for the amount of ppl that attended

Q6: Which speaker were you most interested in hearing?

none

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

better venue - better catering
Biltmore would have been a logical choice if keeping in the Gables.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Fair
Food & Beverage	Poor
Audio / Visual	Good
GreenPearl Staff	Good

Comments:
same comments as prior

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

5 - Excellent,
 Comments: little long but informative marketing for world center....

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

3 - Good,
 Comments: seemed like more marketing for Allen Morris co's....

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

4 - Very Good,
 Comments: good dialogue

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

3 - Good,
 Comments: informative but nothing new or no intel

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>4 - Very Good, Comments: good dialogue</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>3 - Good, Comments: more self served marketing</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>3 - Good, Comments: good session and informative</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>4 - Very Good, Comments: very informative</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>6 - Did not attend this session</p>
<p>Q20: 3:15 PM – Afternoon Keynote Keynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>3 - Good, Comments: not much real insight / info - very few people stayed for this....</p>

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

better venue - better catering

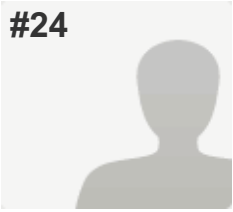
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Fair
Lunch Quality	Poor
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

nvedrani@CFHGROUP.COM

#24



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:10:46 PM
Last Modified: Thursday, October 15, 2015 2:24:27 PM
Time Spent: 00:13:41
First Name: Javier
Last Name: Herrera
Email: jherrera@pensamcapital.com

Custom Data: None
IP Address: 50.192.167.13

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking with mortgage brokers and sponsors who can be great resources for future opportunities

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

As mentioned above; the conference was very well ran and attended by brokers and sponsors, so I was able to get in front of several groups and individuals I constantly interact with via phone and email but in person.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Phone service was extremely poor, which made it difficult to coordinate previously arranged meetings and follow ups.

Q6: Which speaker were you most interested in hearing?

Hen Shoval- Pensam Capital: He is a colleague

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Other than phone service being an issue, the conference was very well ran and attended.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Good
Food & Beverage	Excellent
Audio / Visual	Excellent
GreenPearl Staff	Excellent

Comments:

Gina along with her staff were very accommodating to me in resolving an issue early on. Gina was quick, professional and took care of the issue on the spot.

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 5 - Excellent

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent,
 Comments:
 Best Panel of the day in my opinion of the ones I attended in the morning.

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>5 - Excellent</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>6 - Did not attend this session</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

5+

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.

Javier Herrera- Pensam Funding, LLC: My program is short term hard money lending and would like to be a part of a panel so long as it covers the aforementioned.

Q24: Any final comments, suggestions, or compliments?

Again, Gina was great, the venue was very good outside of the fact that service of phones was non existent which made it difficult to communicate and respond via email.

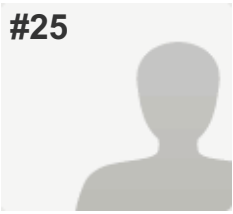
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Good
Venue	Excellent

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jherrera@pensamcapital.com

#25



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:16:12 PM
Last Modified: Thursday, October 15, 2015 2:25:22 PM
Time Spent: 00:09:10
First Name: Jeff
Last Name: Johnson
Email: jjohnson@jkmdevelopers.com

Custom Data: None
IP Address: 8.17.47.202

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Asked by our Principal.

Q2: How well did this conference meet your expectations?

Neither (please explain)
I didn't really know what to expect.

Q3: How likely are you to recommend this conference to a colleague to attend next year? 6

Q4: What was the most valuable aspect of this conference?

Networking and new product.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Seating for breakfast and lunch was a little uncomfortable.

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Make sure the topic is from an expert in that field. I don't believe any of the financial discussions had a banker on the stage.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Very Good
Attendee Quantity	Good
Speaker Quality	Good
Networking Opportunities	Very Good
Coral Gables Country Club	Fair
Food & Beverage	Good
Audio / Visual	Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

3 - Good

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

2 - Fair

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

3 - Good

Q12: 11:15 AM – Concurrent Session – A
Smart Money: Debt, Equity and International Investors
Moderator: Brett Forman, Founder & CEO, Forman Capital
Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

6 - Did not attend this session

Q13: 11:15 AM – Concurrent Session – B
Boost Your Bottom Line: Best Practices in Property Management
Moderator: Matt White, President & CEO, Meter Technology Werks
Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	4 - Very Good
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	3 - Good
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	6 - Did not attend this session
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	6 - Did not attend this session
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	6 - Did not attend this session
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	6 - Did not attend this session
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	6 - Did not attend this session

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<i>Respondent skipped this question</i>
<p>Q22: How many real estate conferences do you attend per year?</p>	1 - This is my only event
<p>Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?</p>	No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

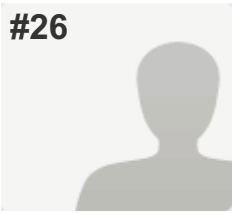
Q25: Overall, how do you rate the event?

Concept	Good
Speaker Selection	Good
Execution	Very Good
Lunch Quality	Very Good
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jjohnson@jkmdevelopers.com

#26



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:37:45 PM
Last Modified: Thursday, October 15, 2015 2:56:22 PM
Time Spent: 00:18:36
First Name: Rob
Last Name: Glisson
Email: rob@ROJOarchitecture.com

Custom Data: AIA
IP Address: 96.254.126.198

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Learn about where the multi-family market was heading and meet new people in the market

Q2: How well did this conference meet your expectations? Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

Speakers on the panel, time to break out and meet new people. Information provided by speakers was very informative.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

No, we were pretty satisfied

Q6: Which speaker were you most interested in hearing?

For us as architects, we liked to hear the developers/owners/and contractors.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

At other events, they have had a "table session" where the speakers, developers, owners, etc move around the room and talk to each table for 10 minutes - each table gets to meet 6 people or so. We always enjoy those as you meet the individual speakers as well as everyone at your table.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Very Good
Coral Gables Country Club	Excellent
Food & Beverage	Excellent
Audio / Visual	Excellent
GreenPearl Staff	Excellent

Comments:
very well done event!

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
5 - Excellent,
Comments: short and to the point, really liked him

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
5 - Excellent,
Comments:
Probably the most relevant group to architects

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors Moderator: - Brett Forman, Founder & CEO, Forman Capital
Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>5 - Excellent, Comments: we really liked this product</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>5 - Excellent, Comments: another relevant group for architects</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>4 - Very Good, Comments: most of this stuff is moving to code the way it should</p>
<p>Q20: 3:15 PM – Afternoon Keynote Keynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>5 - Excellent, Comments: It was interesting. However, he mentioned the future of driverless cars - but failed to understand they this is the death nail to public mass transit.</p>

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.
 Maybe, I could do a breakout session on the merits of BIM to owners and how it will be impacting the way architects and contractors deliver buildings in the future.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

Q25: Overall, how do you rate the event?

Concept

Excellent

Speaker Selection

Excellent

Execution

Very Good

Lunch Quality

Excellent

Venue

Excellent

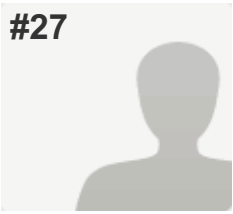
Comments:

eh, got started a bit late and it

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

rob@rojoarchitecture.com

#27



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:56:59 PM
Last Modified: Thursday, October 15, 2015 3:02:17 PM
Time Spent: 00:05:18
First Name: Ruben
Last Name: Pedron
Email: ruben.pedron@suntrust.com

Custom Data: None
IP Address: 167.181.12.173

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Finance professional. Have many clients and prospects attending

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

networking and panel discussions

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

no

Q6: Which speaker were you most interested in hearing?

Panel discussion on Debt, Equity and International Investors. Also enjoyed Allen Morris presentation

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

more parking

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Excellent
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Comments:
need more parking

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsí, Chief Executive Officer, RPC Holdings

4 - Very Good,
 Comments: Was late

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

5 - Excellent

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
Moderator: - Brett Forman, Founder & CEO, Forman Capital
Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

5 - Excellent,
 Comments: The most interesting discussion for me.

4th Annual Florida Multifamily Summit - Attendee Survey

Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

6 - Did not attend this session

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

6 - Did not attend this session

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

6 - Did not attend this session

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

6 - Did not attend this session

Q20: 3:15 PM – Afternoon KeynoteKeynote
Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

6 - Did not attend this session

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

no

Q22: How many real estate conferences do you attend per year? 4

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event? No, thanks.

Q24: Any final comments, suggestions, or compliments? *Respondent skipped this question*

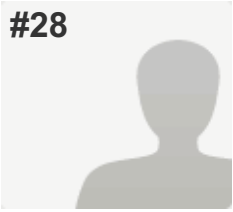
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Good
Venue	Good
Comments:	parking inadequate

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

n/n

#28



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:52:54 PM
Last Modified: Thursday, October 15, 2015 3:04:39 PM
Time Spent: 00:11:44
First Name: Mindy
Last Name: Szarowicz
Email: szarowiczm@bakerconcrete.com

Custom Data: None
IP Address: 192.96.205.136

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

To meet Developers, Engineers, and other important construction industry leaders.

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

Meeting people

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Food - have healthier options and bottled water available

Q6: Which speaker were you most interested in hearing?

Daniel Kodski

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Give people time to approach the the panelists and speak with them before the next presentation begins.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Fair
Food & Beverage	Fair
Audio / Visual	Good
GreenPearl Staff	Very Good

Comments:

Coral Gables is very difficult to get to with traffic

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 5 - Excellent

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 4 - Very Good

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>5 - Excellent</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>3 - Good, Comments: Everyone was talking and eating lunch - I felt bad for him because very few people were paying attention</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>3 - Good, Comments: I wasn’t very interested in this topic, but felt the panelists were very knowledgeable</p>
<p>Q20: 3:15 PM – Afternoon Keynote Keynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>5 - Excellent</p>

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

More information on upcoming projects - pipeline of work developers have planned and the best way for companies to get an opportunity to work with them.

Q22: How many real estate conferences do you attend per year? 5+

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event? No, thanks.

Q24: Any final comments, suggestions, or compliments?

I thought the Greenpearl Staff did an excellent job and I liked being able to text in questions.

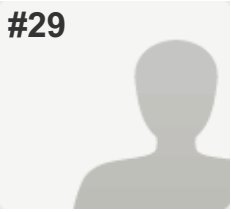
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Fair
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

szarowiczm@bakerconcrete.com

#29

**COMPLETE****Collector:** Email Invitation 2 (Email)**Started:** Thursday, October 15, 2015 3:11:17 PM**Last Modified:** Thursday, October 15, 2015 3:13:47 PM**Time Spent:** 00:02:29**First Name:** John**Last Name:** Rutherford**Email:** jrutherford@primerealtyinc.com**Custom Data:** None**IP Address:** 66.177.93.32

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations?

Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?*Respondent skipped this question***Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?***Respondent skipped this question***Q6: Which speaker were you most interested in hearing?***Respondent skipped this question***Q7: Do you have any specific suggestions that we could make to improve your experience at future events?***Respondent skipped this question*

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Excellent
Food & Beverage	Excellent
Audio / Visual	Excellent
GreenPearl Staff	Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings</p>	<p>6 - Did not attend this session</p>
<p>Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company</p>	<p>6 - Did not attend this session</p>
<p>Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living</p>	<p>6 - Did not attend this session</p>
<p>Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors Moderator: - Brett Forman, Founder & CEO, Forman Capital Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group</p>	<p>4 - Very Good</p>
<p>Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management Moderator: - Matt White, President & CEO, Meter Technology Werks Speakers: - Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – C Crystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by: - Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>4 - Very Good</p>
<p>Q15: 12:10 PM – Concurrent Session – A Beyond Urban: Emerging Markets and Development Hot Spots Moderator: - Jim Fried, Host, Fried on Business Speakers: - Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>5 - Excellent</p>

4th Annual Florida Multifamily Summit - Attendee Survey

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group	6 - Did not attend this session
Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company	6 - Did not attend this session
Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services	4 - Very Good
Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook	4 - Very Good
Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority	6 - Did not attend this session

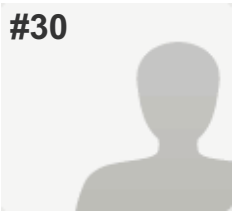
PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?	<i>Respondent skipped this question</i>
Q22: How many real estate conferences do you attend per year?	3
Q23: Do you have interest in speaking, sponsoring or exhibiting at a future ReallInsight Event?	No, thanks.
Q24: Any final comments, suggestions, or compliments?	<i>Respondent skipped this question</i>
Q25: Overall, how do you rate the event?	
Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Excellent
Venue	Excellent

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jrutherford@primerealtyinc.com

#30



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 3:14:50 PM
Last Modified: Thursday, October 15, 2015 3:23:31 PM
Time Spent: 00:08:41
First Name: Michael
Last Name: Tillman
Email: mtillman@lefrak.com

Custom Data: None
IP Address: 216.189.161.24

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

education on current MF market in S. Florida

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 3

Q4: What was the most valuable aspect of this conference?

networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

speaker quality

Q6: Which speaker were you most interested in hearing?

uri man

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

technical data and research should be distributed to attendees at thsi price.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Poor
Attendee Quantity	Good
Speaker Quality	Fair
Networking Opportunities	Good
Coral Gables Country Club	Poor
Food & Beverage	Poor
Audio / Visual	Good
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 6 - Did not attend this session

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 2 - Fair

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 4 - Very Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 2 - Fair

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	5 - Excellent
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	3 - Good
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	2 - Fair
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	4 - Very Good
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	3 - Good
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	6 - Did not attend this session
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	6 - Did not attend this session

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<i>Respondent skipped this question</i>
<p>Q22: How many real estate conferences do you attend per year?</p>	3
<p>Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?</p>	No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

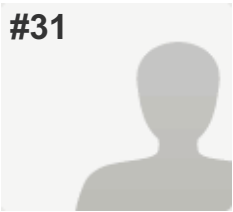
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Fair
Execution	Fair
Lunch Quality	Poor
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

mtillman@lefrak.com

#31



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 3:47:07 PM
Last Modified: Thursday, October 15, 2015 3:52:24 PM
Time Spent: 00:05:16
First Name: Adam
Last Name: Freedman
Email: afreedman@jkmdevelopers.com

Custom Data: None
IP Address: 166.172.185.68

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Update on market.

Q2: How well did this conference meet your expectations? Not Well at All

Q3: How likely are you to recommend this conference to a colleague to attend next year? 3

Q4: What was the most valuable aspect of this conference?

Debt equity talks

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Organization

Q6: Which speaker were you most interested in hearing?

Debt equity panel

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Inadequate wifi, microphones scratchy, food was sub par.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Good
Attendee Quantity	Good
Speaker Quality	Good
Networking Opportunities	Fair
Coral Gables Country Club	Poor
Food & Beverage	Poor
Audio / Visual	Poor
GreenPearl Staff	Good
Comments: Same as above	

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 2 - Fair

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 2 - Fair

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
 Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 3 - Good

4th Annual Florida Multifamily Summit - Attendee Survey

Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

6 - Did not attend this session

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

6 - Did not attend this session

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

6 - Did not attend this session

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

6 - Did not attend this session

Q20: 3:15 PM – Afternoon KeynoteKeynote
Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

6 - Did not attend this session

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

1 - This is my only event

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

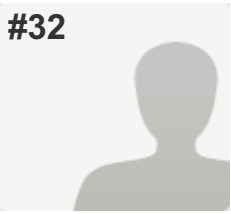
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Fair
Execution	Fair
Lunch Quality	Poor
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

afreedman@jkmdevelopers.com

#32



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 3:58:17 PM
Last Modified: Thursday, October 15, 2015 4:04:19 PM
Time Spent: 00:06:01
First Name: Jennifer
Last Name: Tijerino
Email: jtijerino@npvltd.com

Custom Data: None
IP Address: 69.195.231.227

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Learn and network with leaders in the MF industry

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference?

the ability to meet the leaders on the panels

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Food & Beverage. It was nothing special, the event was pricey, I was expecting better options.

Q6: Which speaker were you most interested in hearing? Respondent skipped this question

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Layout of event was a little confusing. More time for networking breaks, things ran late and felt rushed.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Good
Speaker Quality	Good
Networking Opportunities	Good
Coral Gables Country Club	Fair
Food & Beverage	Poor
Audio / Visual	Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
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 3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
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 6 - Did not attend this session

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator:- Matt White, President & CEO, Meter Technology Werks
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 3 - Good

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons	6 - Did not attend this session
Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development	4 - Very Good
Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group	6 - Did not attend this session
Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company	6 - Did not attend this session
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Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook	2 - Fair
Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority	6 - Did not attend this session

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?	<i>Respondent skipped this question</i>
Q22: How many real estate conferences do you attend per year?	5+
Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?	No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

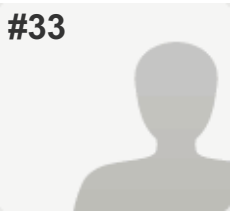
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Poor
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jtijerino@npvltd.com

#33



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 2:54:57 PM
Last Modified: Thursday, October 15, 2015 4:23:20 PM
Time Spent: 01:28:23
First Name: Bryan
Last Name: Hogan
Email: bhogan@aeiconsultants.com

Custom Data: None
IP Address: 50.196.95.249

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference? Respondent skipped this question

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they? Respondent skipped this question

Q6: Which speaker were you most interested in hearing? Respondent skipped this question

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

yes, need to ensure there is cell phone coverage inside. Phone will keep searching for a signal and burns down the battery

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference? Respondent skipped this question

Q9: 9:00 AM – Morning Keynote
 Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsí, Chief Executive Officer, RPC Holdings
 Respondent skipped this question

Q10: 9:30 AM – Presentation
 The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A
Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B
Boost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – C
Crystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World's Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – A
Beyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – B
Trading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – C
The Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q18: 1:15 PM – Presentation Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon Keynote Keynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

Respondent skipped this question

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future ReallInsight Event?

Respondent skipped this question

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

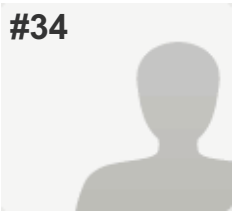
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

bhogan@aeiconsultants.com

#34



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 4:36:26 PM
Last Modified: Thursday, October 15, 2015 4:47:29 PM
Time Spent: 00:11:02
First Name: claudia
Last Name: gutarra
Email: cgutarra@mercantilcb.com

Custom Data: None
IP Address: 50.203.36.50

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Updated information on Multifamily sector

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 8

Q4: What was the most valuable aspect of this conference?

Networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

none

Q6: Which speaker were you most interested in hearing?

The panel on Equity- crowd funding

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

shorter sessions

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Good
Speaker Quality	Very Good
Networking Opportunities	Excellent
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 6 - Did not attend this session

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons	6 - Did not attend this session
Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development	3 - Good
Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group	6 - Did not attend this session
Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company	6 - Did not attend this session
Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services	3 - Good
Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook	6 - Did not attend this session
Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority	4 - Very Good

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?	<i>Respondent skipped this question</i>
Q22: How many real estate conferences do you attend per year?	5+
Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?	No, thanks.

Q24: Any final comments, suggestions, or compliments?

Great conference

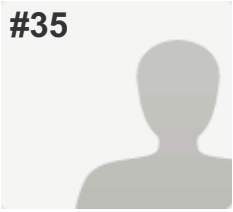
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Poor
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

cgutarra@mercantilcb.com

#35



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 5:01:25 PM
Last Modified: Thursday, October 15, 2015 6:28:01 PM
Time Spent: 01:26:35
First Name: Charles
Last Name: Brecker
Email: cbrecker@arnstein.com

Custom Data: None
IP Address: 38.127.217.66

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Clients currently constructing both for sale and rental multi-family projects

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 8

Q4: What was the most valuable aspect of this conference?

Networking with varous attendees

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The panel discussions were rather broad or simply opportunities for those participating to market their projects. Should have more insightful discussions opn a number of relevant topics, which are not merely Info-mercials.

Q6: Which speaker were you most interested in hearing?

Jake Roffman

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Better speaker systems would be helpful, as some of the speakers were somewhat difficult to discern what was being said.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Very Good
Networking Opportunities	Excellent
Coral Gables Country Club	Very Good
Food & Beverage	Very Good
Audio / Visual	Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	5 - Excellent
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	3 - Good
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	6 - Did not attend this session
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	6 - Did not attend this session
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	6 - Did not attend this session
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	6 - Did not attend this session
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	6 - Did not attend this session

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<i>Respondent skipped this question</i>
<p>Q22: How many real estate conferences do you attend per year?</p>	4

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.
Charles ("Chuck") D. Brecker, Esq. Arnstein & Lehr LLP 200 South Biscayne Blvd., Suite 3600 Miami, FL 33131 Tele: (305) 428-4542/ Email: cbrecker@arnstein.com

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

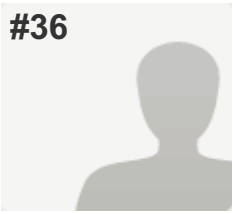
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Good
Execution	Very Good
Lunch Quality	Very Good
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

cbrecker@arnstein.com

#36



INCOMPLETE

Collector: Email Invitation 2 (Email)
Started: Thursday, October 15, 2015 9:49:03 PM
Last Modified: Thursday, October 15, 2015 9:49:33 PM
Time Spent: 00:00:30
First Name: Alberto
Last Name: Galante
Email: agalantemzl@gmail.com

Custom Data: None
IP Address: 73.204.120.219

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Info

Q2: How well did this conference meet your expectations? Somewhat

Q3: How likely are you to recommend this conference to a colleague to attend next year? 5 - Neutral

Q4: What was the most valuable aspect of this conference? *Respondent skipped this question*

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they? *Respondent skipped this question*

Q6: Which speaker were you most interested in hearing? *Respondent skipped this question*

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? *Respondent skipped this question*

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference? *Respondent skipped this question*

Q9: 9:00 AM – Morning Keynote
 Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsí, Chief Executive Officer, RPC Holdings
Respondent skipped this question

Q10: 9:30 AM – Presentation
 The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q11: 9:43 AM – General SessionIn the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – ASmart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World's Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q18: 1:15 PM – Presentation Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon Keynote Keynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

Respondent skipped this question

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future ReallInsight Event?

Respondent skipped this question

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

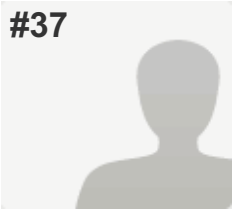
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Respondent skipped this question

#37



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Friday, October 16, 2015 7:31:36 AM
Last Modified: Friday, October 16, 2015 7:38:20 AM
Time Spent: 00:06:44
First Name: Richard
Last Name: Bedford
Email: richard.bedford@smrranch.com

Custom Data: None
IP Address: 108.9.84.82

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

More knowledge about multi-family projects

Q2: How well did this conference meet your expectations?

Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

8

Q4: What was the most valuable aspect of this conference?

Hearing the different things others are thinking about and doing.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The venue...ugh. Way too loud outside the meeting rooms. That place is not designed for groups, with nothing but hard, noisy surfaces. I may not go next year just for that reason. And should have had some sort of morning snakes all morning...not just bowls of granola...

Q6: Which speaker were you most interested in hearing?

Miami Worldcenter

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

See above.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Fair
Coral Gables Country Club	Poor
Food & Beverage	Fair
Audio / Visual	Very Good

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

4 - Very Good

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

4 - Very Good,
 Comments:
 Poor guy, the room was too noisy to hear him...people need to take their discussions outside the hall...oh, but it's too noisy out there as well!

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

4 - Very Good

Q12: 11:15 AM – Concurrent Session – A
Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

6 - Did not attend this session

Q13: 11:15 AM – Concurrent Session – B
Boost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>4 - Very Good</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>2 - Fair, Comments: Accountants never give good presentations...they're boring people...they can't help it...</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>4 - Very Good</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session, Comments: This was so specific to South Florida why bother...</p>

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<p><i>Respondent skipped this question</i></p>
<p>Q22: How many real estate conferences do you attend per year?</p>	<p>4</p>

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

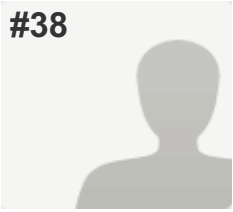
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Good
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Richard.bedford@smrranch.com

#38



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Friday, October 16, 2015 10:05:27 AM
Last Modified: Friday, October 16, 2015 10:13:01 AM
Time Spent: 00:07:33
First Name: Frank
Last Name: Hessel
Email: fjhessel@gmail.com

Custom Data: None
IP Address: 99.173.153.142

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

As a developer wanted to find out more about the lending climate and any new ideas in the market place.

Q2: How well did this conference meet your expectations?

Neither (please explain)
The conference was more for vendors trying to sell me things.

Q3: How likely are you to recommend this conference to a colleague to attend next year?

0 - Very Unlikely

Q4: What was the most valuable aspect of this conference?

valet parking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Almost the entire event.

Q6: Which speaker were you most interested in hearing?

lenders

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Have one day for developers and another separate day for vendors and do not allow vendors in when developers are there.

PAGE 2: Panel/Speaker Ratings

4th Annual Florida Multifamily Summit - Attendee Survey

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Poor
Attendee Quantity	Good
Speaker Quality	Good
Networking Opportunities	Poor
Coral Gables Country Club	Very Good
Food & Beverage	Good
Audio / Visual	Poor
GreenPearl Staff	Fair

Comments:

If the conference stays the same, I will not be attending in the future. I think you should have developers pay a less fee and vendors who need developers pay a higher fee.

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 6 - Did not attend this session

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 3 - Good,
 Comments:
 Marc Suarez told it exactly like it was. Schwartz was selling her company. Too much self promoting by too many.

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>3 - Good</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>1 - Poor</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>6 - Did not attend this session</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

1 - This is my only event

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

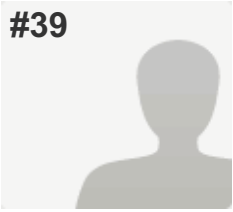
Q25: Overall, how do you rate the event?

Concept	Poor
Speaker Selection	Fair
Execution	Poor
Lunch Quality	Poor
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

fjhessel@gmail.com

#39



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Friday, October 16, 2015 10:23:02 AM
Last Modified: Friday, October 16, 2015 10:32:53 AM
Time Spent: 00:09:51
First Name: Keren
Last Name: Marti
Email: kmarti@firstam.com

Custom Data: None
IP Address: 65.210.204.254

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking and state of the MF market

Q2: How well did this conference meet your expectations?

Not Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

5 - Neutral

Q4: What was the most valuable aspect of this conference?

networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

the venue was terrible. The noise from the common areas made it very difficult to hear the speakers. there was no direction to the sponsor area. Lunch was highly unorganized and the food options were not identified (ie, eggplant, pork, turkey)

Q6: Which speaker were you most interested in hearing?

Respondent skipped this question

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

ensure that the common areas for networking and socialization are somewhat removed from the panel areas. It was disrespectful to the guests and to the panelists. Also, having someone present during lunch seemed quite odd and challenging for the speaker as the only tables to eat were in the same room as the presenter.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Good
Coral Gables Country Club	Poor
Food & Beverage	Poor
Audio / Visual	Fair
GreenPearl Staff	Fair

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 3 - Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>3 - Good</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>3 - Good, Comments: difficult to hear as lunch was being eaten in the same space and people were networking/talking during that time</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>6 - Did not attend this session</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<p><i>Respondent skipped this question</i></p>
<p>Q22: How many real estate conferences do you attend per year?</p>	<p>5+</p>

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

Q25: Overall, how do you rate the event?

Concept

Very Good

Speaker Selection

Good

Execution

Good

Lunch Quality

Fair

Venue

Poor

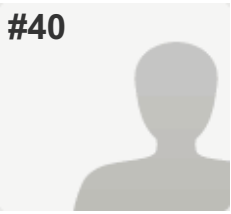
Comments:

poor wifi quality with no proactive communication regarding the issues. Little to no cell service in venue. Please vet future venues to ensure both cell and wifi service or advise guests that it is not available. The venue really hurt this event.

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

kmarti@firstam.com

#40



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Friday, October 16, 2015 11:04:06 AM
Last Modified: Friday, October 16, 2015 11:27:04 AM
Time Spent: 00:22:57
First Name: matt
Last Name: charlan
Email: matt@cbaarchitects.com

Custom Data: None
IP Address: 75.112.165.18

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking, getting those "jewels" of knowledge, get an idea of market sentiment.

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference?

market trends

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The conference speakers focused more on Miami market than I expected.

Q6: Which speaker were you most interested in hearing?

Mark Allen was extremely articulate. My background is Architecture and Business admin particularly Marketing. As a former management consultant, he was right on. His pivot when he took over his father's business was smart. When a mission statement is clear the decision making process is self evident. It's nice to see someone execute.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

More concurrent sessions. The finance focus was irrelevant to us. Some of the speakers didn't use slides (until after they presented). The miami mass transit speaker wasn't good. He was dull and not well organized. Perhaps, posting agenda for attendees (which was done) and encouraging questions from attendees BEFORE the talks would be helpful -> find a way to get attendees to prompt speakers with what they want to hear.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Respondent skipped this question

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

1 - Poor,
 Comments:
 Arrogant and should have used his EXCELLENT slides throughout the presentation.

4th Annual Florida Multifamily Summit - Attendee Survey

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company	5 - Excellent, Comments: Should have been the keynote speaker. Phenomenal presenter, well-organized, and had several memorable takeaways.
Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living	4 - Very Good
Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors Moderator:- Brett Forman, Founder & CEO, Forman Capital Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group	6 - Did not attend this session
Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management	6 - Did not attend this session
Q14: 11:15 AM – Concurrent Session – C Crystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons	4 - Very Good, Comments: Awesome product. Would have been nice to see the product applied to more florida comparable conditions with trees dropping leaves and creatures jumping in...
Q15: 12:10 PM – Concurrent Session – A Beyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development	4 - Very Good, Comments: Seemed to be Brickell-centric. It is what it is I suppose, but I'd expect to hear more of a national or southeast focus. Or a general trend--If TOD is the big topic, let's discuss sub market opportunities where new lines and new stations are going. What are the municipalities and what are the challenges. That would have been excellent.

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session, Comments: heard bits and pieces... wasn't particularly relevant to our business.</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>2 - Fair, Comments: There was a general discussion about the various accreditation opportunities but not much specific tricks, tips, hacks, or ideas. I gained nothing new.</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>2 - Fair, Comments: From central florida, it would have been nice to hear about Florida All Aboard (time frame and plan). The speaker was low energy and all-thought rather specific about what was going on, we decided to leave early and go see Brickell for ourselves... speaking of which, a tour of brickell would have been better than seeing a few of the speakers and sessions.</p>

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

tour of brickell

Q22: How many real estate conferences do you attend per year?

4

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Adam, who put on the conference went out of his way to introduce himself. Thank you!

4th Annual Florida Multifamily Summit - Attendee Survey

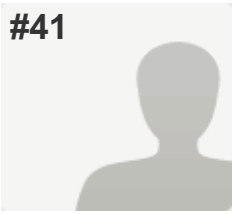
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Good
Execution	Excellent
Lunch Quality	Excellent
Venue	Excellent
Comments:	you're doing everything right. This is the 4th conference! Constant improvement..... see you next time!

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

matt@cbaarchitects.com

#41



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Friday, October 16, 2015 1:53:43 PM
Last Modified: Friday, October 16, 2015 2:03:02 PM
Time Spent: 00:09:19
First Name: Fernando
Last Name: Calvo
Email: fernando.calvo@altusgroup.com

Custom Data: None
IP Address: 73.184.237.102

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

Several decision makers in one place

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

sound system and background noise made it difficult to follow the speakers.

Q6: Which speaker were you most interested in hearing?

Daniel Kodsi

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

larger venue

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Excellent
Speaker Quality	Very Good
Networking Opportunities	Good
Coral Gables Country Club	Fair
Food & Beverage	Good
Audio / Visual	Fair
GreenPearl Staff	Very Good

Comments:

Traffic in the morning made the balance of the day feel rushed.

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
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 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 4 - Very Good

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>3 - Good</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>3 - Good</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

good line up with variety of topics. Keep to C level speakers and you will always do well

Q22: How many real estate conferences do you attend per year? 5+

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event? No, thanks.

Q24: Any final comments, suggestions, or compliments?

Possibly narrow the tracts down to two instead of three. The attendance in a couple of the sessions would have frustrated me if I were the speaker.

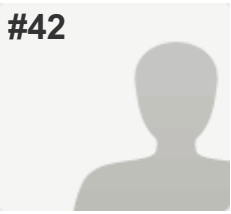
Q25: Overall, how do you rate the event?

Concept	Very Good
Speaker Selection	Good
Execution	Very Good
Lunch Quality	Good
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Fernando.calvo@altusgroup.com

#42



INCOMPLETE

Collector: Email Invitation 2 (Email)
Started: Friday, October 16, 2015 4:31:28 PM
Last Modified: Friday, October 16, 2015 4:33:54 PM
Time Spent: 00:02:26
First Name: Bennett
Last Name: Crump
Email: bcrump@powerdesigninc.us

Custom Data: None
IP Address: 216.85.228.130

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

information and networking

Q2: How well did this conference meet your expectations?

Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

9

Q4: What was the most valuable aspect of this conference?

having everyone in one area

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Respondent skipped this question

Q6: Which speaker were you most interested in hearing?

The board speaking on failed projects and how they overcame them

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Respondent skipped this question

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Respondent skipped this question

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

Respondent skipped this question

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A
Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B
Boost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – C
Crystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World's Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – A
Beyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – B
Trading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – C
The Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q18: 1:15 PM – Presentation Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon Keynote Keynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

Respondent skipped this question

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future ReallInsight Event?

Respondent skipped this question

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

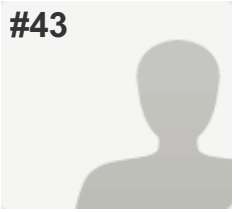
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Respondent skipped this question

#43



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Saturday, October 17, 2015 4:45:44 PM
Last Modified: Saturday, October 17, 2015 4:53:24 PM
Time Spent: 00:07:40
First Name: Jim
Last Name: Rohr
Email: jim@CommercialCapitalFL.com

Custom Data: None
IP Address: 69.65.80.105

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 6

Q4: What was the most valuable aspect of this conference?

putting faces to voices

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

venue had NO cell service and limited areas for conversation and to network. also, bad parking. Lunch - add beef to the sandwich menu.

Q6: Which speaker were you most interested in hearing?

I found the group headed by Brett Forman the most interesting

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

cell service, parking, charging outlets, more food selection

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Fair
Speaker Quality	Very Good
Networking Opportunities	Good
Coral Gables Country Club	Poor
Food & Beverage	Fair
Audio / Visual	Fair
GreenPearl Staff	Good

Comments:
terrible traffic and parking

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
4 - Very Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
3 - Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors Moderator: - Brett Forman, Founder & CEO, Forman Capital
Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>3 - Good</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

4

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

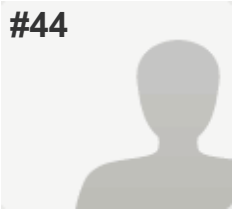
Q25: Overall, how do you rate the event?

Concept	Good
Speaker Selection	Good
Execution	Fair
Lunch Quality	Fair
Venue	Poor

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

jim@CommericalCapitalFL.com

#44



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Sunday, October 18, 2015 6:13:48 PM
Last Modified: Sunday, October 18, 2015 6:17:02 PM
Time Spent: 00:03:14
First Name: Chris
Last Name: Diaz
Email: cdiaz@seminolefinancialservices.com

Custom Data: None
IP Address: 96.58.250.118

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Respondent skipped this question

Q2: How well did this conference meet your expectations?

Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

Networking

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Respondent skipped this question

Q6: Which speaker were you most interested in hearing?

Luis Gonzalez

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Respondent skipped this question

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Very Good
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Excellent
Food & Beverage	Excellent
Audio / Visual	Excellent
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 6 - Did not attend this session

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 4 - Very Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

6 - Did not attend this session

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

5 - Excellent

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

4 - Very Good

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

6 - Did not attend this session

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

5 - Excellent

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

5 - Excellent

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

4 - Very Good

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

1 - This is my only event

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

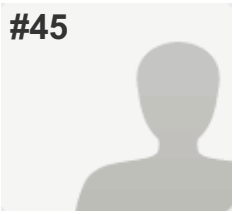
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Excellent
Venue	Excellent

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

cdiaz@seminolefinancialservices.com

#45



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Monday, October 19, 2015 9:18:02 AM
Last Modified: Monday, October 19, 2015 9:23:11 AM
Time Spent: 00:05:08
First Name: John
Last Name: Hughes
Email: johnc.hughes@usi.biz

Custom Data: None
IP Address: 12.104.97.211

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 8

Q4: What was the most valuable aspect of this conference?

Networking and Current Topics

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they? Respondent skipped this question

Q6: Which speaker were you most interested in hearing? Respondent skipped this question

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

More of a sit down lunch, it was distracting when everybody was walking in and out of the main conference room.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Good
Networking Opportunities	Very Good
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
Respondent skipped this question

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: - Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: - Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: - Brett Forman, Founder & CEO, Forman Capital
 Speakers: - Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: - Matt White, President & CEO, Meter Technology Werks
 Speakers: - Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

4 - Very Good

Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives
Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge
Moderator:- Nate Ritter, President, Florida Green Building Coalition
Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

3 - Good

Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority

2 - Fair

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

3

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

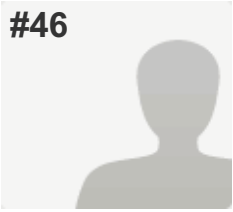
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Good
Execution	Good
Lunch Quality	Good
Venue	Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

johnc.hughes@usi.biz

#46



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Monday, October 19, 2015 11:40:14 AM
Last Modified: Monday, October 19, 2015 11:52:26 AM
Time Spent: 00:12:12
First Name: Bonnie
Last Name: Smetzer
Email: bsmetzer@jmgrealty.com

Custom Data: None
IP Address: 71.42.15.134

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Respondent skipped this question

Q2: How well did this conference meet your expectations?

Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

5 - Neutral

Q4: What was the most valuable aspect of this conference?

Learning about new developments

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The sound was awful in the opening session. Many people had to sit on the back rows and you absolutely could not hear the main speaker and during the speaker panel the same sound issue occurred.

Q6: Which speaker were you most interested in hearing?

The keynote speaker was great. Wish I could have heard everything he was saying.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Yes, do a better job with the sound so that everyone can hear. Also the crowd noise was very bad outside of the main room where the keynote speaker and the lunch speaker was. Everytime the door opened, you could not hear anything being said on stage.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Good
Attendee Quality	Very Good
Attendee Quantity	Excellent
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Good
Food & Beverage	Good
Audio / Visual	Fair
GreenPearl Staff	Excellent

Comments:

It was easier last year when the event was in the hotel and individuals could stay in the hotel.

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

5 - Excellent,

Comments:
 Sound quality was awful and could not hear all of what was said from the back rows.

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

5 - Excellent

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

5 - Excellent,

Comments: It was difficult to hear from the back row.

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q13: 11:15 AM – Concurrent Session – BBoost Your Bottom Line: Best Practices in Property Management Moderator:- Matt White, President & CEO, Meter Technology Werks Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate KW Management</p>	<p>6 - Did not attend this session</p>
<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>5 - Excellent</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>6 - Did not attend this session</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoal, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>5 - Excellent</p>
<p>Q20: 3:15 PM – Afternoon Keynote Keynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>6 - Did not attend this session, Comments: Had to leave for another meeting</p>

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

More about high end development and amenities

Q22: How many real estate conferences do you attend per year? 2

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event? No, thanks.

Q24: Any final comments, suggestions, or compliments?

The exhibitor area was not as good as last year. Most of the networking occurred out in the main lobby area and the exhibitors were off in two rooms. All of the exhibitors were not happy this year with this arrangement. My team will carefully consider if we want to exhibit again next year. Last year was great. All of the traffic had to pass by the exhibitor tables in order to use the rest room facilities and it drove traffic to the exhibit tables.

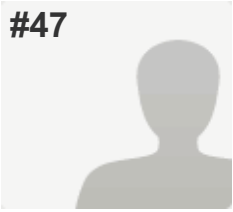
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Very Good
Lunch Quality	Very Good
Venue	Very Good
Comments:	Speakers could not be heard in the opening session and the first round table event. Very annoying. Large crowd and I had to sit at the back of the room and it was difficult hearing.

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

No thanks

#47



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Monday, October 19, 2015 2:18:44 PM
Last Modified: Monday, October 19, 2015 2:25:26 PM
Time Spent: 00:06:42
First Name: Lisa
Last Name: King
Email: Lisa.King@verdex.com

Custom Data: None
IP Address: 173.230.226.190

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking and hearing about upcoming projects

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 8

Q4: What was the most valuable aspect of this conference?

opportunity for facetime

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The attendance after the lunch decreased exponentially. Virtually no one left for the cocktail reception.

Q6: Which speaker were you most interested in hearing?

Developers

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

find a way to have a heavy hitter panel in the afternoon.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Very Good
Networking Opportunities	Excellent
Coral Gables Country Club	Very Good
Food & Beverage	Fair
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

3 - Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

4 - Very Good

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

4 - Very Good

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>4 - Very Good</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>3 - Good, Comments: Poor presenter had a loud room from other conversations and very few interested in hearing his topic. I felt badly for him.</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>3 - Good</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>3 - Good</p>

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<p><i>Respondent skipped this question</i></p>
<p>Q22: How many real estate conferences do you attend per year?</p>	<p>2</p>

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

Yes, please contact me. ,

Please include your contact info if you would like us to contact you.
Please call me (Lisa King) regarding including Rex Kirby (our CEO) on a panel next year. 561-284-5229.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

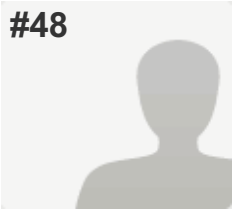
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Fair
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

lisa.king@verdex.com

#48



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Monday, October 19, 2015 9:20:41 AM
Last Modified: Monday, October 19, 2015 4:22:55 PM
Time Spent: 07:02:13
First Name: Molly
Last Name: Willis
Email: molly.willis@willis.com

Custom Data: None
IP Address: 65.217.244.3

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

networking

Q2: How well did this conference meet your expectations?

Extremely Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

10 - Extremely Likely

Q4: What was the most valuable aspect of this conference?

Amazing

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

The food was terrible.

Q6: Which speaker were you most interested in hearing?

Dan Kodsí

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Just the food. Healthy breakfast and healthier lunch.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Excellent
Attendee Quantity	Excellent
Speaker Quality	Excellent
Networking Opportunities	Excellent
Coral Gables Country Club	Fair
Food & Beverage	Poor
Audio / Visual	Excellent
GreenPearl Staff	Excellent

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 5 - Excellent,
 Comments: Amazing presentation.

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 5 - Excellent

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 5 - Excellent,
 Comments: great content

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator:- Brett Forman, Founder & CEO, Forman Capital
 Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator:- Matt White, President & CEO, Meter Technology Werks
 Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 6 - Did not attend this session

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>2 - Fair, Comments: I thought this would be different.</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>4 - Very Good, Comments: Jim was a little too over the top.</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>4 - Very Good</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session, Comments: I wish I had gone to this one instead.</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>5 - Excellent</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p>5 - Excellent</p>

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

there are none specifically.

Q22: How many real estate conferences do you attend per year? 5+

4th Annual Florida Multifamily Summit - Attendee Survey

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?

No, thanks.

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

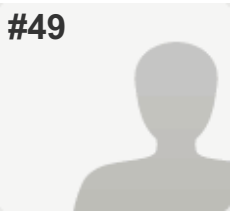
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Excellent
Execution	Excellent
Lunch Quality	Poor
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

molly.willis@willis.com

#49



INCOMPLETE

Collector: Email Invitation 2 (Email)
Started: Monday, October 19, 2015 6:17:08 PM
Last Modified: Monday, October 19, 2015 6:18:41 PM
Time Spent: 00:01:33
First Name: Brett
Last Name: Moss
Email: bmoss@hfflp.com

Custom Data: None
IP Address: 74.202.46.118

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Respondent skipped this question

Q2: How well did this conference meet your expectations?

Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year?

9

Q4: What was the most valuable aspect of this conference?

The caliber of MF professionals that were in attendance

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Starting late

Q6: Which speaker were you most interested in hearing?

Respondent skipped this question

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

Respondent skipped this question

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Respondent skipped this question

Q9: 9:00 AM – Morning Keynote
Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
Keynote Speaker: Daniel Kodsí, Chief Executive Officer, RPC Holdings

Respondent skipped this question

Q10: 9:30 AM – Presentation
The Evolution of an Office/Retail Developer
Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q11: 9:43 AM – General Session
In the Pipeline: High Profile Urban Development
Moderator:- Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
Speakers:- Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

Respondent skipped this question

Q12: 11:15 AM – Concurrent Session – A
Smart Money: Debt, Equity and International Investors
Moderator:- Brett Forman, Founder & CEO, Forman Capital
Speakers:- Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

Respondent skipped this question

Q13: 11:15 AM – Concurrent Session – B
Boost Your Bottom Line: Best Practices in Property Management
Moderator:- Matt White, President & CEO, Meter Technology Werks
Speakers:- Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

Respondent skipped this question

Q14: 11:15 AM – Concurrent Session – C
Crystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World's Top Amenity
Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons

Respondent skipped this question

Q15: 12:10 PM – Concurrent Session – A
Beyond Urban: Emerging Markets and Development Hot Spots
Moderator:- Jim Fried, Host, Fried on Business
Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development

Respondent skipped this question

Q16: 12:10 PM – Concurrent Session – B
Trading Up: Adding Value
Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company
Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group

Respondent skipped this question

Q17: 12:10 PM – Concurrent Session – C
The Cost of Risk Transfer is Yours
Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company

Respondent skipped this question

4th Annual Florida Multifamily Summit - Attendee Survey

Q18: 1:15 PM – Presentation Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services

Respondent skipped this question

Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook

Respondent skipped this question

Q20: 3:15 PM – Afternoon Keynote Keynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority

Respondent skipped this question

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?

Respondent skipped this question

Q22: How many real estate conferences do you attend per year?

Respondent skipped this question

Q23: Do you have interest in speaking, sponsoring or exhibiting at a future ReallInsight Event?

Respondent skipped this question

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

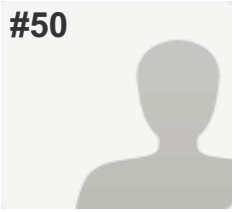
Q25: Overall, how do you rate the event?

Respondent skipped this question

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

Respondent skipped this question

#50



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Tuesday, October 20, 2015 9:21:54 AM
Last Modified: Tuesday, October 20, 2015 9:27:05 AM
Time Spent: 00:05:10
First Name: Loida
Last Name: Torres
Email: ltorres@nfcamenity.com

Custom Data: None
IP Address: 66.176.199.220

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Learn about new developments and trends

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

face-to-face time with decision makers.

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

loud noise in the hall way disturbed the conference room every time the door was open

Q6: Which speaker were you most interested in hearing?

all the forums were great.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events?

the venue's cell phone reception was terrible. when doing an event where high level executives are attending, we cannot be disconnected for a full day.

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Excellent
Attendee Quality	Very Good
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Fair
Coral Gables Country Club	Fair
Food & Beverage	Good
Audio / Visual	Good
GreenPearl Staff	Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings

6 - Did not attend this session

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company

6 - Did not attend this session

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living

5 - Excellent

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group

6 - Did not attend this session

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management

5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

<p>Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons</p>	<p>6 - Did not attend this session</p>
<p>Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development</p>	<p>5 - Excellent, Comments: a bit too short. felt rushed.</p>
<p>Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group</p>	<p>6 - Did not attend this session</p>
<p>Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company</p>	<p>6 - Did not attend this session</p>
<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>6 - Did not attend this session</p>
<p>Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook</p>	<p>4 - Very Good</p>
<p>Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker:Andrew Frey, Board Member, South Florida Regional Transportation Authority</p>	<p><i>Respondent skipped this question</i></p>

PAGE 3: Final Comments

<p>Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?</p>	<p><i>Respondent skipped this question</i></p>
<p>Q22: How many real estate conferences do you attend per year?</p>	<p>5+</p>
<p>Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?</p>	<p>No, thanks.</p>

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

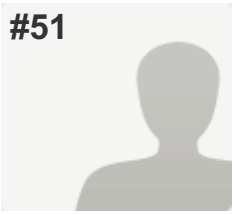
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Good
Lunch Quality	Good
Venue	Fair

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

ltorres@nfcamenity.com

#51



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Tuesday, October 20, 2015 11:05:45 AM
Last Modified: Tuesday, October 20, 2015 11:10:21 AM
Time Spent: 00:04:36
First Name: Christopher
Last Name: Hynes
Email: chynes@bankunited.com

Custom Data: None
IP Address: 209.149.91.68

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

Networking with prospects

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 9

Q4: What was the most valuable aspect of this conference?

The guest speakers

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they? Respondent skipped this question

Q6: Which speaker were you most interested in hearing?

The speaker at the end of the development possibilities with mass transit with the train stations.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? Respondent skipped this question

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Excellent
Attendee Quantity	Very Good
Speaker Quality	Very Good
Networking Opportunities	Very Good
Coral Gables Country Club	Very Good
Food & Beverage	Very Good
Audio / Visual	Very Good
GreenPearl Staff	Very Good

Q9: 9:00 AM – Morning Keynote Interviewer: Still Hunter, Senior Director, Institutional Property Advisors
 Keynote Speaker: Daniel Kodsi, Chief Executive Officer, RPC Holdings
 4 - Very Good

Q10: 9:30 AM – Presentation The Evolution of an Office/Retail Developer
 Presented by: W. Allen Morris, Chairman, President & CEO, The Allen Morris Company
 4 - Very Good

Q11: 9:43 AM – General Session In the Pipeline: High Profile Urban Development
 Moderator: Steve Witten, Executive Director – Northeast & Florida, Institutional Property Advisors
 Speakers: Kyle Abney, Vice President, LEED® AP- Neil Carson, Managing Director, Kaufman Lynn Construction- Dennis Eisinger, Managing Partner, Ocean Land Investments- Matt Flowers, Senior Investment Director, The Related Group- Tim Lobanov, Managing Director, Verzasca Group- Greg West, Chief Development Officer, ZOM Living
 5 - Excellent

Q12: 11:15 AM – Concurrent Session – A Smart Money: Debt, Equity and International Investors
 Moderator: Brett Forman, Founder & CEO, Forman Capital
 Speakers: Jay Jacobson, Managing Principal, Eden Multifamily- David Metalonis, CIO & Partner, Lionheart Capital- Jacob Roffman, Principal, 13th Floor Investments- Joanna Schwartz, CEO & Co-Founder, EarlyShares- Brian Stolar, President, Pinnacle Group- Marc Suarez, Director, Hunt Mortgage Group
 5 - Excellent

Q13: 11:15 AM – Concurrent Session – B Boost Your Bottom Line: Best Practices in Property Management
 Moderator: Matt White, President & CEO, Meter Technology Werks
 Speakers: Zachary Goldman, Managing Principal & Director – Operations, TGM Associates- William Hamilton, Executive Vice President, Winthrop Management- Kevin Neal, VP – Development, AMLI Residential- Alex Rosemurgy, Managing Partner, Park Partners Residential- Marcie Williams, President, Rivergate | KW Management
 3 - Good

4th Annual Florida Multifamily Summit - Attendee Survey

Q14: 11:15 AM – Concurrent Session – CCrystal Lagoons: How Developers are Increasing Sales Velocity, Rents and Pricing with the World’s Top Amenity Presented by:- Uri Man, Chief Executive Officer, Crystal Lagoons	3 - Good
Q15: 12:10 PM – Concurrent Session – ABeyond Urban: Emerging Markets and Development Hot Spots Moderator:- Jim Fried, Host, Fried on Business Speakers:- Gonzalo Cortabarría, Senior Vice President, Swire Properties- Luis Gonzalez, Principal & President, Paragon Group- Scott Moss, President, Moss Construction Managers- David Redfern, President, WaterWalk Apartments International Development	4 - Very Good
Q16: 12:10 PM – Concurrent Session – BTrading Up: Adding Value Moderator:- Forrest White, Director – Asset Engineering, Alliance Residential Company Speakers:- Paul Bertozzi, Managing Partner, Live Oak Contracting- Tal Frydman, Senior Director, Berkadia- Moshe Popack, Chairman & CEO, YMP Real Estate Management- Hen Shoval, Director - Acquisitions, Pensam Capital- Jenn Zella, Principal, CID Design Group	4 - Very Good
Q17: 12:10 PM – Concurrent Session – CThe Cost of Risk Transfer is Yours Presented by:- Alicia Speight, Senior Managing Director & Regional Manager, Crystal & Company	4 - Very Good
Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services	3 - Good
Q19: 2:15 PM – General Session Power Panel: Sustainable Surge Moderator:- Nate Ritter, President, Florida Green Building Coalition Speakers:- Jennifer Languell, Founder & President, Trifecta Construction Solutions- Matthew Montgomery, Principal, GroundStone- Jason Robertson, VP – Development, American Land Ventures- Michael Taylor, President, Current Builders- Matt Zirkelbach, President, RunBrook	4 - Very Good
Q20: 3:15 PM – Afternoon KeynoteKeynote Speaker: Andrew Frey, Board Member, South Florida Regional Transportation Authority	5 - Excellent

PAGE 3: Final Comments

Q21: Was there a speaker or topic that we did not include that you would like to see at a future event?	<i>Respondent skipped this question</i>
Q22: How many real estate conferences do you attend per year?	4
Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?	No, thanks.

4th Annual Florida Multifamily Summit - Attendee Survey

Q24: Any final comments, suggestions, or compliments?

Respondent skipped this question

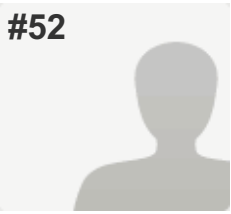
Q25: Overall, how do you rate the event?

Concept	Excellent
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Very Good
Venue	Very Good

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

chynes@bankunited.com

#52



COMPLETE

Collector: Email Invitation 2 (Email)
Started: Wednesday, October 21, 2015 10:15:15 AM
Last Modified: Wednesday, October 21, 2015 10:19:48 AM
Time Spent: 00:04:33
First Name: Ed
Last Name: Monarchik
Email: emonarchik@mesacp.com

Custom Data: None
IP Address: 70.91.164.237

PAGE 1: Event Overview

Q1: What was your primary reason for coming to the conference?

To learn more about state of development in Florida.

Q2: How well did this conference meet your expectations? Very Well

Q3: How likely are you to recommend this conference to a colleague to attend next year? 7

Q4: What was the most valuable aspect of this conference? Respondent skipped this question

Q5: Were there any aspects of the event which did not meet your expectations? If so, what were they?

Lots of noise in hallways. Hard to hear the presenters.

Q6: Which speaker were you most interested in hearing?

new development panel.

Q7: Do you have any specific suggestions that we could make to improve your experience at future events? Respondent skipped this question

PAGE 2: Panel/Speaker Ratings

Q8: How would you rate the following aspects of this conference?

Subject Matter / Topics	Very Good
Attendee Quality	Good
Attendee Quantity	Good
Speaker Quality	Very Good
Networking Opportunities	Good
Coral Gables Country Club	Excellent
Food & Beverage	Very Good
Audio / Visual	Very Good
GreenPearl Staff	Excellent

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 5 - Excellent

4th Annual Florida Multifamily Summit - Attendee Survey

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<p>Q18: 1:15 PM – PresentationMaximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives Presented by:- Michael D’Onofrio, Managing Director, Engineered Tax Services</p>	<p>4 - Very Good</p>
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PAGE 3: Final Comments

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<p>Q22: How many real estate conferences do you attend per year?</p>	<p>3</p>
<p>Q23: Do you have interest in speaking, sponsoring or exhibiting at a future Reallnsight Event?</p>	<p>No, thanks.</p>

4th Annual Florida Multifamily Summit - Attendee Survey

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Respondent skipped this question

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Concept	Very Good
Speaker Selection	Very Good
Execution	Very Good
Lunch Quality	Good
Venue	Excellent

Q26: Enter your e-mail for a chance to win a GoPro or iPad.

emonarchik@mesacp.com
